



Customer Profile

Pavilion simplifies supply chain operations with Infor M3



Facts at a glance

Solution: ERP

Products: Infor™ M3

Industry: Fashion

Country: Hong Kong

“Infor M3 significantly reduced the time needed to process orders, simplified the supply chain operation and provided better transparency of information across the company.”

—Richard Tsoi, MIS Manager,
Pavilion Investment Ltd

About the company

Located in Hong Kong, Pavilion Investment Ltd specializes in the manufacturing and export of apparel products, including intimates, underwear, infant apparel, bags and accessories. Pavilion's products are primarily exported to Europe and the US, and the company has a physical presence in New York City. To learn more, visit <http://www.hktdc.com/manufacturers-suppliers/Pavilion-Investment-Ltd/en/1X067WWG/>.

Challenges

- Integrate disparate systems to reduce redundant data entry and increase efficiency.
- Provide more flexibility and faster access to the data needed for decision making in order to keep pace with rapid expansion and additional product lines.
- Strengthen the company's market position by providing clear visibility into profitability and operating costs.
- Support multi-language, multisite, and multicurrency environments with a single solution.

Benefits

- Simplified complex supply chain operations.
- Gained greater information transparency.
- Reduced accounting workload by 50% by eliminating repetitive, manual data entry processes.
- Improved the accuracy of reports and added more detailed, precise, and comprehensive information.
- Reduced data errors, delivered more timely information, made financial data more readily available to regional management teams, and ensured that the consolidated results and planning information were based on the same data.
- Improved decision-making regarding future business investments with more accurate profitability tracking.
- Improved work practices with the addition of more consistency and continuity in the way teams work together.
- Gained the ability to gather more, previously unused, information.
- Introduced new products and collections using predefined item types and templates.

"Infor M3 has demonstrated flexibility to meet our challenges as our business grows. It is great to witness how the Infor solution can adapt to our business plans."

—Richard Tsoi, MIS Manager,
Pavilion Investment Ltd

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