

Infor Food & Beverage for the beverage manufacturing industry



With Infor Food & Beverage you get a foundation for greater agility in dealing with fluctuations in ingredients, production capacity, and shipping.

Steeped in speed

There are tremendous business pressures for companies in the beverage industry, as they fight for market share in a fractionalized industry. US consumption of carbonated beverages continues to decline each year since 2005, as consumers increase their purchases of bottled water, juices, and energy drinks. The beer market is shifting from a mass market to niche markets of craft beers. As contract brewing expands, pressure increases on resource utilization, reducing equipment slack time to recover lost production and making the process even more complex. In order to compete, brewers, soft drink manufacturers, and beverage companies like yours must provide a more diversified product range to an increasingly demanding distributor and consumer.

Beverage companies like yours are dependent on volume-based assets such as tanks, silos, drums, and vats that can make the production scheduling process extremely complex. To effectively schedule volumes, you need solutions designed for the unique challenges of volume scheduling, such as hold times, cleaning, line loss, and variability in capacity. To make scheduling even more complicated, you have to contend with enormous logistical pressures such as:

- High-speed packing lines for bottle and cans
- Dozens of lines running 24 hours a day, requiring a continuous flow of product and packaging

 A series of interconnected tanks linking everything in a complicated web of inflows and outflows

Infor™ Food & Beverage for the beverage industry is the most comprehensive and purpose-built suite of solutions ever developed specifically for beverage manufacturers like you. Engineered for speed, it can help significantly decrease your time to market, optimize your production and operations planning, and simplify and expedite your regulatory and customer compliance—while lowering overall costs. It helps beverage companies—including brewing and milk—to increase the speed of innovation, so you can introduce new products quickly to meet changing customer tastes and beat competitive pressures. At the same time, it helps you quickly update formulations, specifications, and labels to meet constantly changing regulations. You'll accelerate your supply chain so you can develop the agility necessary for dealing with fluctuations in raw materials, production, and shipping.

Brewed to specification

You can't meet the unique needs of the beverage industry with generic software that treats all industries equally. At Infor, we understand that the beverage industry isn't like any other industry. So, we've created software that's tailored to the specific needs of this industry. We believe that one size fits one.

Infor Food & Beverage for the beverage industry includes all the capabilities to manage the beverage lifecycle built-in—not bolted on. So what does that mean for you? Faster deployments and fewer modifications. You get up and running more quickly, with fewer disruptions to your business. Upgrades are faster, too. So you can quickly adapt your business processes to the rapid changes of the beverage industry.

Concentrated on your success

For more than 30 years, Infor has served the needs of food and beverage producers worldwide with industry-specific solutions. Built on industry best practices, Infor Food & Beverage spans the entire supply chain from development to delivery. Technologies such as enhanced collaboration functionality and built-in analytics help more than 1,500 food and beverage companies like yours.

Many well-established beverage companies operate old IT systems that may not handle the new needs of modern-day, successful companies. Certain systems may have been able to handle the general complexities of the brewing, soft drink, fruit juice, or fluid milk industry in the past. However, with the growing trends of consolidation and increased product diversity, new challenges around planning and forecasting, and increasing regulations, these systems may not account for everything an industry-leading company will need in the future.

Infor Food & Beverage for the beverage industry meets the challenges and complexities that the industry's beverage, brewing, and dairy companies are facing every day and proves how an integrated ERP system can help streamline planning, increase forecasting accuracy, and help you account for regulations and recalls.

When you have the right information at the right time, you can measure results, such as attribute-level costing that factors in grade and market price. You can fine-tune recipes and processes based on data collected by measuring yield and variances of all cost elements. Ultimately, you'll be in a position to better manage the tight margins prevalent in the beverage industry.

Infor Food & Beverage for the beverage industry allows you to:

Respond faster to changes in customer demands

You can optimize your manufacturing and distribution by predicting demand with more certainty using daily and seasonal forecasting, replenishment planning, inventory optimization, and promotional planning.

With Infor Food & Beverage for the beverage industry you get:

- Collaborative forecasting and demand planning
- Accurate processing of high sales order volumes
- Detailed material and capacity planning
- Efficient warehouse management with shelf life handling
- Route-based repetitive and non-repetitive distribution
- Optimized use and scheduling of tanks
- Management of returnable pallets and containers
- Timely recall management and insight

You'll bring pinpoint accuracy to your demand plans with advanced statistical capabilities, combined with market knowledge gained from internal and external collaboration. Research shows that most companies can meet customer service level agreements with 10% less in finished goods inventory when using inventory optimization strategies.

Better response not only helps avoid out-of-stock situations due to demand exceeding supply, but it also minimizes the likelihood of a product exceeding its shelf life. When you can assess the impact of the varying and often very short shelf life on finished products (e.g., milk, fresh juice, etc.), you can ship just the right amount of product with the appropriate days of shelf life left to ensure customers always can find your product fresh and ready to consume.

Handle multiple channels

You can manage multiple channels—including both internal and external elements such as consumer, customer, and distributor demands—as well as ingredient availability. This allows you to build an overall plan that not only optimizes your profitability but also speeds time to market and improves overall customer satisfaction.

Exceed food safety and recall management standards

With Infor for Food & Beverage, you can reduce the risk of ingredient contamination and meet quality and compliance mandates, including label production.

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You get alerting and rapid escalation technologies for early and quick detection of problems, and can perform lot and-or sub-lot track and trace throughout your supply chain for quick recall identification.

Manage and speed up your global supply chain

You can now manage all your capacity and supply chain constraints, such as shelf-life limitations, contamination risks, and managing multiple plants and distribution centers. You'll see how this solution helps to maximize tank utilization by intelligently sequencing lines, taking into account elements such as tank capacity, clean-in-process, and flavor contamination. Companies like yours that use Infor Food & Beverage for the beverage industry commonly increase throughput 10% to 40%, while reducing compliance risk.

Optimize recipes and formulas

The life blood of many beverage companies is new products. Introducing new products and new flavors keeps customers coming back and attracts new customers to your brand. With Infor, you can develop new and revised recipes quickly and collaboratively, reduce the costs for new product introductions, and decrease product time to market by 50% or more. This means you can develop a product to meet the latest nutritional and ingredient trends faster and with confidence.

However, formulas aren't modified just to create new products. More often formulas are modified simply to optimize existing products. Changes in raw material characteristics, costs, and availability create a need to reformulate. Using Excel spreadsheets and multiple test batches to create an ideal product is just too slow. Infor Food & Beverage lets you create new products quickly that reflect the latest raw material availability, so that you can optimize your products to meet specifications, at minimal cost.

A new way of working

What would it mean if you could not only improve the efficiency of your business processes, but reinvent them? If the time you waste searching for information could be channeled into acting on it? If all your employees could be productive from anywhere?

Infor Food & Beverage is built on ground-breaking technologies that deliver new levels of usability, connectivity, and insight. Based on advances from both the consumer and enterprise worlds, these technologies will change how you think about business software.

You can increase throughput while decreasing inventory and improving order fill rates with Infor Food & Beverage for the beverage industry.

Organized. Role-based dashboards and powerful personalization tools let you arrange graphs, key metrics, priority alerts, and favorite inquiries on a single screen, giving you one place to go for all the information you need to make better decisions, faster.

Mobile. Infor mobile applications put the power of your Infor solutions on your tablet or smartphone, so you can be productive anytime, from anywhere. Sales managers can view up-to-date information on customer orders and shipments, staying on top of critical information. Production managers can be in one plant, yet track the progress in another. Service engineers can view all the information they need when they're out on a call. With Infor mobile applications, out of the office doesn't mean out of touch.

Confident. Alerts and pre-defined workflows automatically deliver critical, role-based information to you, when you need it. Now you can act faster with early notification of late deliveries, missed shipments, and quality failures, helping you to be more proactive with your suppliers, customers, and production.

Connected. With warehouse inventory in one system, work orders in another, and maintenance records in yet a third, it can be almost impossible to get a complete picture of your business. Infor's ION technology simplifies connectivity between your existing applications, both Infor and non-Infor. You get seamless integration and a unified user experience across all your systems.

Reliable. Infor Food & Beverage provides a single, reliable source for all your reports—even when information is drawn from multiple systems across your business. Out-of-the-box, you'll benefit from powerful role-based reports and industry-specific business intelligence derived from our 30+ years in the food and beverage industry.

Social. Imagine being able to collaborate and work with others on the same project or document in real-time.

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Service engineers can gain knowledge from their co-workers on solving a customer problem. Finance managers can work on the same budget application simultaneously, without emailing different versions to each other. Sales staff can work together on a new quotation.

Everyone in your organization will be able to work in communities of shared interests, collaborate more effectively, improve processes, and act faster, be more productive, and get better results.

Partnering with you

Infor offers a variety of deployment and support options that help you realize value faster than with other business systems. We streamline the steps required for a customized system implementation and provide the key functionality you need to get up and running quickly. You get a pre-configured database with pre-defined parameter settings and template master data such as items, equipment, services, suppliers, and customers. You'll save time and money, and eliminate the guesswork associated with deploying an enterprise management system.

We offer a variety of deployment options including cloud, on-premises, and hybrid deployment, so you can choose the option that makes the most sense for your business today, and maintain flexibility wherever your company winds up in the future. You'll have the same industry specific functionality with any of the options you choose.

We also offer Local.ly, a range of innovative cloud-based apps for handling local requirements regarding taxes, financial management, statutory and regulatory reporting, and local compliance management. You get cloud-based localization on demand, so you don't have to bring those capabilities in-house.

When it comes to support, we can do a lot or a little depending on your needs and preferences. Infor Xtreme Support is designed to offer choices that fit your organization's evolving needs. By giving you options that align with your cost structure and existing in-house expertise, you can select the perfect balance for supporting and maintaining your software.

See results now

With Infor Food & Beverage for the beverage industry, you get a combination of collaboration, flexibility, and usability that helps you capture demand signals and develop more precise and accurate forecasts with less manual input. It's designed to help companies like yours manage the complexities of your operation—from raw material harvesting and capacity planning to catch weight, formula management, regulatory compliance, delivery forecasting, and more, with full supply chain traceability.

Now you can make better decisions, faster, with relevant data and contextual information right when, where, and how you need it most—at any point in your process where you make those decisions. Infor Food & Beverage is how the beverage industry distills success from its challenges.



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About Infor.

Infor is the world's third-largest supplier of enterprise applications and services, helping more than 70,000 large and mid-size companies improve operations and drive growth across numerous industry sectors. To learn more about Infor, please visit www.infor.com.

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